

Backup Solution Comparison Worksheet

| Backup Tasks | Remote Data Backups | Your Current or Proposed Solution |
|---|---|-----------------------------------|
| Hardware Components | | |
| purchase, install, configure, maintain backup hardware | time: 0 min. cost: \$0 (no extra hardware required) hardware reliability : our data center has HP servers, EMC storage machines | |
| purchase, install, configure, maintain backup network | time: 0 min. cost: \$0 (use any Internet connection) network security: CISCO security, redundant bandwidth, multiple ISPs | |
| purchase, install, maintain physical security equipment | time: 0 min. cost: \$0 physical security: finger scanners, motion detectors, camera tracking | |
| purchase, install, maintain hardware protection equipment | time: 0 min. cost: \$0 hardware protection: redundant power supply, backup generators, climate control | |
| Software Components | | |
| purchase software | time: 5-10 min. (download 30-day free trial) cost: as low as \$9.95/mo. | |
| install software | time: 5-10 min. cost: \$0 (no technician needed) | |
| configure software | time: 5-10 min. cost: \$0 (no technician needed) | |
| maintain software | time: 0 min. cost: \$0 (virtually maintenance -free) | |
| Media Components | | |
| purchase media | time: 0 min. cost: \$0 (no backup media required) | |
| insert, remove, label, organize | time: 0 min. cost: \$0 | |
| transfer data to/from remote offsite location | time: 0 min. (with automatic backups) cost: \$0 Internet security: secure socket layer | |
| store media in secure data facility | time: 0 min. cost: \$0 data security: offsite data center | |
| make redundant copy and store in separate location | time: 0 min. cost: \$0 security: data stored at two geographically separated mirrored data centers | |
| Data Components | | |
| select files to back up | time: 5-10 min. cost: \$0 usability: easy to select files, folders, or entire disks | |
| compress data | time: 0 min. (with automatic backups) cost: \$0 speed: quick backups and restores | |
| encrypt data | time: 0 min. (with automatic backups) cost: \$0 logical security: triple DES encryption | |
| perform daily backup | time: 0 min. (with automatic backups) cost: \$0 | |
| select files to restore | time: 5-10 min. cost: \$0 usability: easy to select files, folders, or entire disks; up to 10 file versions | |
| perform data recovery | time: 5-10 min. cost: \$0 features: file recovery; Windows recovery | |
| Summary | | |
| Add up your annual time and costs | total time: as little as an hour per PC total cost: as low as \$120/year (plans) | |